EMPIRE

FACT SHEET · NOVEMBER 2026

There is no talent shortage in accounting. There is a work overload.

At least 200 Hours Freed Up Every Year, Per Employee.

200+ hrs	**80-90%**	**0**	**1 hr**
back for every person in the firm, every year	of transactional work taken off the team	systems to replace	to set up

WHAT EMPIRE DOES

Empire sits above a CPA firm's existing systems and does the transactional work for the team. Bookkeeping, tax preparation, client onboarding and unpaid invoices are just some of the 40+ areas where it radically cuts the work.

The team no longer does the work. It reviews the work. Every judgment call stays with the firm.

IN PRACTICE

- A 21-month bookkeeping backlog cleared with only 3 hours of bookkeeper time.
- Tax prep work cut from 90 minutes to 15.
- New client setup time cut by 90%.
- Month-end close in under 30 minutes, down from 3 hours.
- One firm cancelled a planned hire.

OVER TIME

The platform builds the firm's own data lake: its processes and know-how, captured in one place. A real asset the firm owns. Client data is never sold.

AT A GLANCE

Company	Empire of Ideas
Platform	Empire
HQ	433 Broadway, New York, NY 10013
Founder	Edward Brooks
Built for	Owner-led CPA, tax and accounting firms
Works with	QuickBooks, Xero, Digits, Karbon, TaxDome, Canopy, Drake, UltraTax, Lacerte

FOUNDER

Edward Brooks qualified as a Scottish chartered accountant with EY in London, then spent years at Accenture advising large finance teams. He founded The RPA Academy and worked with clients including Con Edison, Bank of America and Stellantis. New York based since 2010.

PRODUCTS

BookTrack bookkeeping and close · **OnBoard** client setup · **TaxTrack** tax documents

Press: Edward Brooks · ed@theempireofideas.com